# AEROSPACE MEETINGS IN GUADALAJARA By BCI Aerospace, a division of abe –advanced business events

# ORDER FORM – US COMPANIES ONLY

The below rates and conditions are strictly reserved to US based companies and not available on the online registration form. Select the appropriate option and return this order form signed to BCI Aerospace representative in the USA, EABO (first 4 pages by fax or email):

EABO, European-American Business Organization, Inc. / Aerospace Meetings Guadalajara

The Chrysler Building 405 Lexington Avenue, 27th Floor New York, NY, 10174 Fax: (212) 972 3026

Phone : (212) 972 3035 bciaero@eabo.biz

The second step of your registration will require you to supply us with technical details of your capabilities, products and services. You can either complete the remaining fields of this form or fill it out from the website. Please click the following link and fill out the online registration form (*do not consider the online rates as they're not applicable to US firms*): <a href="http://www.bciaerospace.com/mexico/rendezvous/php/inscription\_po\_form.php?langue=en">http://www.bciaerospace.com/mexico/rendezvous/php/inscription\_po\_form.php?langue=en</a> Information provided will help us make a detailed profile of your company and be visible to all participants a few weeks prior to the show. It is therefore very important to ensure your profile is accurate.

Only registered companies will have full access the buyers profiles (and those of all the other participants). You must sign up prior to September 03, 2010.

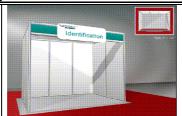
Payment by credit card will be possible. The signed purchase of order is required

# **BASE OPTIONS**

◆ 1 company – 1 participant

One 6sqm booth (3x2) 1 Company – 1 person Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board

For 1 delegate



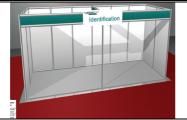
A detailed profile of your company in the online catalogue

- Unrestricted access to the online detailed catalogue
   One schedule of pre-planned B2B meetings based on your choices (on October 586)
- Supply of a memory stick with the detailed catalogue
- Access to the "Do business with" session on October 5
- Access to the workshops and conferences
- Seated business lunch on October 5&6
- Access to the coffee corner on October 5&6 (hot and cold drinks)

1 company – 2 participants

One 12sqm booth (6x2) 1 Company - 2 persons Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board

For 2 delegates



A detailed profile of your company in the online catalogue

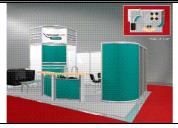
Unrestricted access to the online detailed catalogue

- One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- Supply of a memory stick with the detailed catalogue
- Access to the "Do business with" session on October 5
- Access to the workshops and conferences
- Seated business lunch on October 5&6
- Access to the coffee corner on October 5&6 (hot and cold drinks)

◆ 1 company – 3 participants

One 24sqm booth (6x4) 1 Company - 3 persons Fully equipped with spot lights, 2 tables, 4 chairs, 2 arm chairs, 1 cupboard, 1 storage box, carpet and company sign.

For 3 delegates



A detailed profile of your company in the online catalogue
Unrestricted access to the online detailed catalogue

 One schedule of pre-planned B2B meetings based on your choices (on October 5&6)

- Supply of a memory stick with the detailed catalogue
- Access to the "Do business with" session on October 5
- Access to the workshops and conferences
- Seated business lunch on October 5&6
- Access to the coffee corner on October 5&6 (hot and cold drinks)

# Additional participant

Seated business lunch on October 5&6

Access to the "Do business with" session on October 5

Access to the workshops and conferences

USD 300\*

**USD 3100**<sup>1</sup>

**USD 5100\*** 

**USD 7300\*** 

<sup>\*</sup> Note: the taxes are not applicable for non Mexican companies participating in Aerospace Meetings Guadalajara 2010. This exemption will be notified on your invoice

# **PLUS OPTIONS**

◆ 1 company — 1 participant One 6sqm booth (3x2)

1 Company - 1 person Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board

For 1 delegate



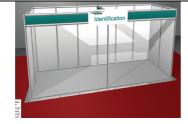
- A detailed profile of your company in the online catalogue
- Unrestricted access to the online detailed catalogue
- One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- Supply of a memory stick with the detailed catalogue
  Access to the "Do business with" session on October 5
- · Access to the workshops and conferences
- Seated business lunch on October 5&6
- Access to the coffee corner on October 5&6 (hot and cold drinks)
- 4 nights at a 4\* hotel on October 4/5/6/7, 2010
- Access to the gala diner on October
- Shuttle service and interpreters (if required)
- Access to a seminar on Mexican aerospace market

◆ 1 company — 2 participants
One 12sqm booth (6x2)

1 Company - 2 persons

Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board

For 2 delegates



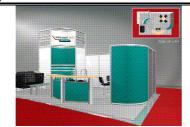
A detailed profile of your company in the online catalogue
 Unrestricted access to the online detailed catalogue

- One schedule of pre-planned B2B meetings based on your choices (on October
- Supply of a memory stick with the detailed catalogue
- Access to the "Do business with" session on October 5
- Access to the workshops and conferences
- Seated business lunch on October 5&6
- Access to the coffee corner on October 5&6 (hot and cold drinks) 4 nights at a 4\* hotel on October 4/5/6/7, 2010
- Access to the gala diner on October
- Shuttle service and interpreters (if required)
- Access to a seminar on Mexican aerospace market

1 company – 3 participants

One 24sqm booth (6x4) 1 Company – 3 persons Fully equipped with spot lights, 2 tables, 4 chairs, 2 arm chairs, 1 cupboard, 1 storage box, carpet and company sign.

For 3 delegates



A detailed profile of your company in the online catalogue
 Unrestricted access to the online detailed catalogue

- One schedule of pre-planned B2B meetings based on your choices (on October 5&6)
- · Supply of a memory stick with the detailed catalogue
- Access to the "Do business with" session on October 5
- Access to the workshops and conferences
- Seated business lunch on October 5&6
- Access to the coffee corner on October 5&6 (hot and cold drinks)
- 4 nights at a 4\* hotel on October 4/5/6/7, 2010
- · Access to the gala diner on October
- · Shuttle service and interpreters (if required)
- Access to a seminar on Mexican aerospace market

- ◆ Additional participant

   Seated business lunch on October 5&6
- Access to the "Do business with" session on October 5
- Access to the Workshops and Conferences
- 4 nights at a 4\* hotel on October 4/5/6/7, 2010
- Access to the gala diner on October
- Shuttle service and interpreters (if required) Access to a seminar on Mexican aerospace market

**USD 1000\*** 

**USD 15000\*** 

**USD 6000\*** 

USD 9000\*

♦ WORKSHOP

Lead a "Solutions Workshop" on a topic in relation with one of your specific competencies or innovations. The workshop shall not last more than 1 Hour and gather at least 50

persons willing to attend. Your topic will be advertised through the AEROSPACE MEETINGS GUADALAJARA 2010 promotional tools (Direct Marketing, media communication, etc...). It will also be presented in the online Catalogue, accessible to all the participants prior to the convention. If you wish to lead a "Solutions Workshop", please provide with the following information: topic title, short description (5-10 lines).

Note that we reserve the right to decline all requests without justifications.

BASE OPTION	
☐ <u>1 company – 1 participant</u>	USD 3100 *
☐ 1 company – 2 participants	USD 5100 *
☐ 1 company — 3 participants	USD 7.300*
□ <u>Additional participant</u>	X USD 300 *
PLUS OPTION	
☐ 1 company – 1 participant	USD 6000 *
☐ 1 company – 2 participants	USD 9000 *
☐ 1 company – 3 participants	USD 15000*
☐ Additional participant	X USD 1000 *
☐ Workshop	USD 1500 *
- Wolkshop	030 1300
	GRAND TOTAL *:

Payment by credit card will be possible once your purchase of order has been received.

Payment by wire transfer also is available. Abe bank details are indicated here below:

IBAN: FR76 3000 4008 0400 0107 2835 736

**BIC Code: BNPAFRPPPCE** 

Domiciliation: BNP PARIBAS Champs Elysées

Payment by check is to be made to abe - advanced business events.

All accounts must be settled before September 03, 2010.

\*Taxes are not applicable for non Mexican companies participating Aerospace Meetings Guadalajara 2010. This exemption will be notified on your invoice.

I hereby agree with all the terms and conditions of AEROSPACE MEETINGS GUADALAJARA 2010.

Date, Signature and company stamp (compulsory):

<sup>\*</sup> Note: taxes are not applicable for non Mexican companies participating in Aerospace Meetings in Guadalajara 2010. This exemption will be notified on your invoice

# AEROSPACE MEETINGS GUADALAJARA 2010 GENERAL TERMS AND CONDITIONS

### 1. ORGANISATION

The AEROSPACE MEETINGS GUADALAJARA 2010 business convention is organized by the company abe - advanced business events, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the organizers.

#### 2. PURPOSE

These regulations stipulate the terms and conditions according to which the organizers and run the above convention. They detail the respective rights and obligations on the part of the participant and the organizers. The participant formally undertakes to abide by these regulations.

#### 3. PLACE AND DATE

The **AEROSPACE MEETINGS GUADALAJARA 2010** business convention will be held at the Guadalajara Expo from **October**, 5<sup>th</sup> to 6<sup>th</sup>, 2010. The organizers are free to change the place or date of the convention in the event of the premises being unavailable in case of *force majeure*. The organizers are free to cancel the convention having first notified the participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant except the refund of pre-paid registration fees.

## 4. ADMISSION, REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is entitled to participate provided it has the relevant skills to enter into negotiations with prime contractors. The organizers reserve the right to refuse any application, whatever the grounds and without having to justify their decision. In the event of a participant withdrawing before August 28th 2010, the signatory is liable for 30% of the initial participation fee, to cover the organizers' costs. Withdrawal from the event can only be notified to the organizers by registered letter with acknowledgement of receipt, the postmark being taken as proof of postage. After that date, registration for AEROSPACE MEETINGS GUADALAJARA 2010 is considered final and irrevocable, and the participant is liable for the whole of the initial amount for participation.

#### 5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The overall participation fee is USD 3300, USD 5300 and USD 7500 depending on the basic option chosen, plus any additional options. The taxes are not applicable for non Mexican companies participating in Aerospace Meetings Guadalajara 2010. This exemption will be notified on your invoice This registration fee for the AEROSPACE MEETINGS GUADALAJARA 2010 business convention includes the items described in the "Base, Plus options" section of the present registration form.

#### 6. COMMERCIAL REGULATIONS

Participants may not allow any other company to benefit from the services offered by the AEROSPACE MEETINGS GUADALAJARA 2010 business convention without prior consent from the organizers. Participants formally undertake not to perform activities outside the confines of the convention center premises similar to those offered within, and this for the whole duration of the convention.

### 7. OBLIGATION TO PRODUCE A RESULT

The organizers undertake to diligently use the resources available to it without being subject to an obligation to produce a result.

#### 8. INSURANCE

The organizers are legally responsible as organizers of the AEROSPACE MEETINGS GUADALAJARA 2010 business convention. This civil liability shall under no circumstances be extended to include injury caused by third parties to participants. The Guadalajara Expo (Guadalajara, Mexico) assumes its civil liability as owner of the fixtures and fittings, permanent or otherwise, used for the purposes of the convention, and for the use of companies and business activities under its direct control. The same applies to all outside companies. Participants must have personal liability insurance cover and must undertake to answer for all damages caused to others either by themselves or their staff or equipment. Participants must have insurance cover for any equipment they own or acquire during the convention.

## 9. APPLICATION OF THE REGULATIONS

The organizers reserve the right to decide on all cases not provided for in these regulations and to introduce any necessary amendments or additional clauses to this matter, which shall become immediately enforceable. Circulars sent out to participants at a later date form an integral part of these regulations. Any infringement of these regulations may lead to the expulsion of the offender/infringing party, at the sole request of the organizers, without formal notice and no refund shall be due for the participation fee nor for any sums paid by him, which shall be retained by the organizers.

## 10. JURISDICTION CLAUSE

By signing the registration form, the participant shall be deemed to have agreed to be bound unreservedly by the clauses of these regulations. In the event of a dispute and before any proceedings are instituted, the participant undertakes to submit his complaints to the organizers. In the event of a dispute, the courts assigned to the registered offices of the abe shall entertain sole jurisdiction.

Company's Name:	Sign and return to:
Address:	EABO, European-Business
	Organization, Inc. / Aerospace
Contact Name:	Meeting Guadalajara
Date :	The Chrysler Building
	405 Lexington Avenue, 27 <sup>th</sup> Floor
Signature and company's stamp (compulsory):	New York, NY, 10174
	Fax: (212) 972 3026
	Phone: (212) 972 3035

COMPANY P	ROFILE AEROSPACE ME	ETINGS GUADAL	AJARA 2010
COMPANY :.			
			A Country .
Post code :      Phone :	▼ TOWIT:		
♦ Web site :			
			Number of employees :
% in Aeronautics Turnover:	: ◆ Turnover :	• % in Space:	◆
◆ Group affiliation :		🔷 Group nationali	ity:
<ul><li>Member of an as</li></ul>	sociation, society or syndicate :		
REGISTRATION	ON		
Participants de	tails:		
		decuments and files)	
◆ Title:	erson to whom the organizer will send all • First name :	♦ Last name :	
Position :		• Mobi	ile phone :
<ul><li>Direct phone :</li><li>Address (no PO both)</li></ul>		•••••••••••••••••••••••••••••••••••••••	E-mail:
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<ul> <li>Other useful inform</li> </ul>	ation :		
Participant 2			
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<ul><li>◆ Title:</li></ul>	♦ First name :       ★ Town :         ★ Fax	st name :	◆ VAT N º ◆ Department :
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SECONDARY AC	TIVITY(IFS)		
OLOGNIDAITI AC	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
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NATURE OF THE	PARTICIPATION		
▲ Our offer		▲ Our poods	
◆ Our offer  ☐ Sub-contracting	☐ R & D partnership	◆ Our needs □ Purchasing	☐ Quality
□ Products	■ Licenses / Technologies	Design	■ Engineering
<ul><li>☐ Know-how</li><li>☐ Services</li></ul>	<ul><li>Commercial representation</li><li>Common research programs</li></ul>	☐ Production☐ Sub-contracting	<ul><li>Manufacturing, industrialization</li><li>Research &amp; Development</li></ul>
Other (specify) :	_ = common resourch programs	Other (specify):	

# 

□ Subcontracting
 □ Electronic tubes
 □ Passive components
 □ Active components
 □ Sensors, controls, measures

☐ Control systems ☐ Electrical devices

☐ Test bench
☐ Test management
☐ Non destructive tests

☐ Antennas and antenna systems

☐ On-board systems and equipment ☐ Other (specify) :.....

**TESTS, CONTROL & MEASURES** 

SCIENTIFIC AND INDUSTRIAL INFORMATION TECHNOLOGY

Information and communication systems

☐ Modeling, simulation, algorithm
☐ Other (specify) :......

ENGINEERING & DESIGN CENTERS

Other (specify):....

☐ Physical science instrumentation
☐ Diagnostic and monitoring techniques
☐ Physical and chemical sensors
☐ In-situ science measure devices
☐ Other (specify):......

☐ Software quality and product insurance ☐ Other (specify) :.....

□ System architecture
 □ Communication network
 □ Digital imaging
 □ Operating system
 □ Command control
 □ Process management

■ Mechanics■ Electronics■ Design

**SOFTWARE** 

☐ Modeling, calculation
☐ Instrumentation, experiments

INSTRUMENTATION

☐ Software development☐ Software engineering☐ Software tools☐

☐ Other (specify):.....

□ Winding□ Wiring□ Connection□ Display screens

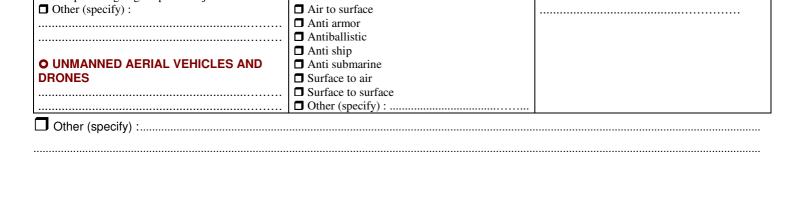
	COMPOSITE MATERIALS	■ Environment
	☐ Organic matrixes	☐ Certification
fuel	☐ Thermal setting matrixes	☐ Safety, accident prevention, Industrial hygiene
luci	Internal setting matrixes	
	☐ Other matrixes (specify):	☐ Information
ition		☐ Transport, logistics
	☐ Strengthening or feed (specify):	☐ Maintenance
		☐ Packaging
	Skin packaging	Products handling
	☐ Filament Winding	☐ Industrial design
	☐ Minimum Time Air Routes	■ Technology watch
	☐ Sandwich systems	Other (specify):
	□ Polymerization	\ 1
	☐ Machining and assembly	STRUCTURES
	I Wachining and assembly	
	☐ Non destructive tests	☐ Structural engineering and control
	■ Material specification	Structural manufacturing techniques
	Processing material	☐ Active structures and control
	☐ Training	☐ Smart structures
	Other (specify):	Other (specify):
		Gruer (specify)
		ENVIRONMENTAL AND LIFE SUPPORT SYSTEMS
	MECHANICS AND METALS	■ Water recycling systems
	■ Mechanisms - Electro-mechanisms	☐ Waste recycling systems
	Sheet metal	☐ Air management systems and components
	☐ Boiler making	☐ Other (specify):
	☐ Actuators, motors	
	☐ Release devices, pyrotechnics	TECHNICAL TEXTILES
	☐ Tribology	☐ Decoration
	□ Robotic systems	☐ Textile finishing
	☐ Micro-mechanics	☐ Woven fabrics
	☐ Machining	☐ Non-woven fabrics
	■ Forming	☐ Other (specify) :
	☐ Cutting	
	☐ Processing	SIGNAL PROCESSING
	□ Post-treatments	☐ Guidance and control
	☐ Deployable structures	
		☐ Signal and image processing
	☐ Prototyping	Sensors
	☐ Stereo lithography	☐ Compression, encryption, etc.
	☐ Integration, clean room	Other (specify):
	☐ Other (specify) :	
	` * * * * * * * * * * * * * * * * * * *	DATA PROCESSING AND STORAGE
	OPTICS AND ELECTRO-OPTICS	☐ Data retrieving
	☐ Analysis & engineering of optical system	☐ Data processing and storage
	☐ Optical components -incl. micro-optics	☐ Technical documentation
	☐ Electro-optical devices	☐ Other (specify):
	☐ Laser systems and technologies	PLASTICS PROCESSING
	☐ Laser systems and technologies ☐ Optical instruments and sensors	PLASTICS PROCESSING
	☐ Laser systems and technologies	☐ Injection
	☐ Laser systems and technologies ☐ Optical instruments and sensors ☐ Other (specify):	
	☐ Laser systems and technologies ☐ Optical instruments and sensors	☐ Injection
	☐ Laser systems and technologies ☐ Optical instruments and sensors ☐ Other (specify):	☐ Injection ☐ Molding
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	□ Laser systems and technologies □ Optical instruments and sensors □ Other (specify):	□ Injection □ Molding □ Pultrusion □ Extrusion □ Thermoforming □ Compounding □ Other (specify):

J OTHER (specify)				

# **DESCRIPTION OF PRODUCTS AND SERVICES OFFERED** In this section you must provide details about specific competences, techniques, technologies, machines as well as innovations that you are promoting. ♦ Civil aeronautics: ..... ♦ Military aeronautics :..... ..... ♦ Space:..... ♦ Other (specify): ♦ Technical data: ..... ..... ◆ Certifications: ♦ References: ..... ♦ Achieved Applications: ..... ◆ Type of contacts sought: ..... .....

◆ Production sites abroad:

#### APPLICATIONS IN AERONAUTICS AND SPACE **MILITARY AIRCRAFT O** GAS TURBINE ENGINES **O UNPOWERED GUIDED WEAPONS** ■ Bombers ☐ Freight - Transport – In-flight refueling ☐ Early Warning ☐ Electronic Warfare **LAUNCH VEHICLES** O AIR TRAFFIC CONTROL RADARS **□** Fighters □ Launchers ..... ■ Observation ☐ Manned systems ..... ■ Patrol ASW ■ Unmanned systems ■ Reconnaissance ☐ Other (specify): **O COMMUNICATION & NAVIGATION** ■ Research - Test Bench – Experiments SYSTEMS ■ Training ☐ Civil satellites ..... ■ Communication Utilities ☐ Other (specify): ■ Observation ■ Navigation O DATA PROCESSING EQUIPMENT ■ Scientific ..... ■ Weather ...... **COMMERCIAL AIRCRAFT** ☐ Technology development ■ Narrow-body jetliner **O DISPLAY SCREENS AND** ☐ Other (specify): ■ Wide-body jetliner ..... INSTRUMENTS ☐ Turboprop aircraft ☐ Military satellites ☐ Other (specify): ■ Communication ■ Early warning ..... ■ Earth observation O ELECTRONIC WARFARE SYSTEMS ■ Navigation ..... ☐ Reconnaissance and surveillance **ROTARY WING AIRCRAFT** ☐ Technology development ■ Naval ☐ Reconnaissance / attack ■ Manned systems **O** INTEGRATED AVIONICS SYSTEMS ☐ Tilt rotor ☐ Other (specify): ☐ Training ..... ■ Transport ☐ Robots Utilities **O** RADARS AND SENSORS ☐ Other (specify): ..... Orbiters .....



☐ Ground infrastructures

MISSILES

☐ Air to air



**BUSINESS & GENERAL AVIATION** 

☐ Reciprocating engine-powered jets

AIRCRAFT ☐ Turbo jets

☐ Turbo propulsion jets

O AIRI INFS

O AIRPORT

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